

“Why I Work So Hard”

A Business & Career Planning Questionnaire

Name: _____

Date Completed: _____

1. What were your original career objectives when you joined this firm?

2. What skills do you most enjoy using? What skills do you most need to develop?

3. Is your current role meeting your current lifestyle goals? Yes No

4. Do you believe your current role makes best use of your knowledge, potential and ability?

Yes No

5. Go ahead 3 years and describe what you have achieved in the last 3 years:

- **regarding your health:**

- **regarding your family:**

- **regarding your professional development:**

- **regarding your role within the firm:**

- **regarding your holidays, travel, interests, hobbies:**

6. To achieve your responses in Question 5 above, what changes will be required in YOUR habits, mindsets, routines, work and non-work environments? How difficult will these changes be in each of the following areas?:

- regarding your health:

- regarding your family:

- regarding your professional development:

- regarding your role:

- regarding your holidays, travel, interests, hobbies:

7. List 3 desired professional outcomes you are currently not achieving, that you aim to achieve, but will require some courage, advice and support to achieve within the coming twelve months:

1.

2.

3.

8. What is the firm's biggest internal weaknesses? Biggest external threat?

9. What is the the firm's greatest opportunity? Greatest strengths?

10. What are the trends that will most affect the firm? Anything else?
